

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

C.banner International Holdings Limited

千百度國際控股有限公司

(Incorporated in Bermuda with limited liability)

(Stock Code: 1028)

ANNOUNCEMENT OF UNAUDITED ANNUAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2019

FINANCIAL HIGHLIGHTS

	Year ended 31 December	
	2019	2018
	RMB'000	RMB'000
CONTINUING OPERATIONS		
Revenue	1,935,538	2,377,197
Gross profit	1,159,086	1,362,630
Loss before income tax	(93,839)	(50,996)
Income tax expenses	(114,709)	(42,360)
Loss for the year from continuing operations	(208,548)	(93,356)
DISCONTINUED OPERATION		
Loss for the year from discontinued operation	(102,159)	(290,898)
Loss for the year attributable to owners of the Company		
Loss from continuing operations	(212,765)	(95,006)
Loss from discontinuing operations	(101,987)	(292,023)
	<u>(314,752)</u>	<u>(387,029)</u>

	<i>%</i>	<i>%</i>
Gross profit margin from continuing operations	59.9	57.3
Operating loss margin from continuing operations	(4.8)	(2.1)
Net loss margin attributable to owners of the Company from continuing operations	(11.0)	(4.0)
Loss per share		
Basic and diluted loss per share(RMB cents)		
– from continuing and discontinued operations	(15.27)	(18.81)
– from continuing operations	(10.32)	(4.62)

The board (the “Board”) of directors (the “Directors”) of C.banner International Holdings Limited (the “Company”) is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (the “Group”) for the year ended 31 December 2019 together with the comparative figures for the year ended 31 December 2018 as follows. For the reasons explained in the paragraph headed “Publication of Unaudited Consolidated Financial Statement for the year ended 31 December 2019” in this announcement, the auditing process for the annual results of the Group for the year ended 31 December 2019 has not been completed.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2019

	<i>Notes</i>	2019 RMB’000	2018 RMB’000
CONTINUING OPERATIONS			
Revenue	4	1,935,538	2,377,197
Cost of sales		(776,452)	(1,014,567)
Gross profit		1,159,086	1,362,630
Other income and expenses and other gains and losses	5	(48,152)	34,605
Distribution and selling expenses		(1,031,681)	(1,283,111)
Administrative and general expenses		(151,051)	(107,825)
Share of profit/(loss) of an associate		1,187	(3,088)
Share of loss of joint ventures		(3,655)	(2,439)
Finance costs		(19,573)	(51,768)
Loss before income tax		(93,839)	(50,996)
Income tax expenses	6	(114,709)	(42,360)
Loss for the year from continuing operations	7	(208,548)	(93,356)
DISCONTINUED OPERATION			
Loss for the year from discontinued operation	8	(102,159)	(290,898)
Loss for the year		(310,707)	(384,254)
Loss for the year attributable to:			
Owners of the Company			
Loss from continuing operations		(212,765)	(95,006)
Loss from discontinued operation		(101,987)	(292,023)
		(314,752)	(387,029)

	<i>Notes</i>	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Non-controlling interests			
Profit from continuing operations		4,217	1,650
(Loss)/Profit from discontinued operation		<u>(172)</u>	<u>1,125</u>
		<u>4,045</u>	<u>2,775</u>
Loss per share	<i>10</i>		
From continuing and discontinued operations			
– Basic (RMB cents)		<u>(15.27)</u>	<u>(18.81)</u>
– Diluted (RMB cents)		<u>(15.27)</u>	<u>(18.81)</u>
From continuing operations			
– Basic (RMB cents)		<u>(10.32)</u>	<u>(4.62)</u>
– Diluted (RMB cents)		<u>(10.32)</u>	<u>(4.62)</u>

	<i>Notes</i>	2019 RMB'000	2018 <i>RMB'000</i>
LOSS FOR THE YEAR		<u>(310,707)</u>	<u>(384,254)</u>
Other comprehensive income/(expenses):			
Items that may be reclassified to profit or loss:			
Exchange differences reclassified to profit or loss on disposal of subsidiaries		43,565	–
Exchange differences on translation of foreign operations		2,938	(8,965)
Share of other comprehensive income of an associate		20	157
		46,523	(8,808)
Items that will not be reclassified to profit or loss:			
Fair value changes of equity investments at fair value through other comprehensive income		(20,000)	–
Other comprehensive income/(expenses) for the year		26,523	(8,808)
Total comprehensive expenses for the year		<u>(284,184)</u>	<u>(393,062)</u>
Total comprehensive (expenses)/income attributable to:			
Owners of the Company		(288,229)	(395,834)
Non-controlling interests		4,045	2,772
		<u>(284,184)</u>	<u>(393,062)</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2019

	<i>Notes</i>	2019 RMB'000	2018 <i>RMB'000</i>
Non-current assets			
Property, plant and equipment	<i>11</i>	166,485	259,811
Right-of-use assets	<i>11</i>	154,907	–
Prepaid lease payments		–	12,622
Other intangible assets	<i>11</i>	12,215	651,760
Goodwill		5,725	5,725
Interest in an associate		–	946
Interest in joint ventures		–	13,219
Financial assets at fair value through other comprehensive income		20,000	40,000
Deferred tax assets		59,260	117,788
Long-term deposits		21,869	24,324
		440,461	1,126,195
Current assets			
Inventories		510,578	652,043
Trade receivables	<i>12</i>	286,940	301,487
Other receivables and prepayments		82,735	151,076
Interest in joint ventures		7,310	4,731
Financial assets at fair value through profit or loss		65,300	50,000
Bank balances and cash		421,057	314,216
		1,373,920	1,473,553
Current liabilities			
Trade and bills payables	<i>13</i>	127,206	152,097
Other payables		126,983	280,871
Borrowings		–	202,446
Contract liabilities		32,224	34,314
Lease liabilities		40,908	–
Obligations under finance leases – due within one year		–	4,243
Provisions		–	5,998
Bank overdrafts		–	25,242
Current tax liabilities		6,075	14,013
		333,396	719,224

	<i>Notes</i>	2019 RMB'000	2018 <i>RMB'000</i>
Net current assets		<u>1,040,524</u>	<u>754,329</u>
Total assets less current liabilities		<u>1,480,985</u>	<u>1,880,524</u>
Non-current liabilities			
Deferred tax liabilities		–	117,883
Borrowings		–	75,495
Lease liabilities		83,987	–
Obligations under finance leases – due after one year		–	1,740
Contract liabilities		–	10,932
		<u>83,987</u>	<u>206,050</u>
Net assets		<u>1,396,998</u>	<u>1,674,474</u>
Capital and reserves			
Share capital	<i>14</i>	209,097	209,097
Reserves		<u>1,117,442</u>	<u>1,405,671</u>
Total equity attributable to owners of the Company		1,326,539	1,614,768
Non-controlling interests		<u>70,459</u>	<u>59,706</u>
Total equity		<u>1,396,998</u>	<u>1,674,474</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

1. GENERAL INFORMATION

C.banner International Holdings Limited (the “Company”) was incorporated in the Bermuda under the Companies Act as an exempted company with limited liability on 26 April 2002. The address of its registered office is Victoria Place, 5th Floor, 31 Victoria Street, Hamilton HM10, Bermuda. The address of its principal place of business is Unit 2904, 29th Floor, Far East Finance Centre, 16 Harcourt Road, Hong Kong. The Company’s shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”).

The Company is an investment holding company. Its subsidiaries, associate and the joint ventures are principally engaged in the manufacture and sale of branded fashion footwear and retail of toys. The Company and its subsidiaries are collectively referred to as the “Group”.

The consolidated financial statements are presented in Renminbi (“RMB”), which is the functional currency of the Company.

2. ADOPTION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

In the current year, the Group has adopted all the new and revised International Financial Reporting Standards (“IFRSs”) issued by the International Accounting Standard Board (“IASB”) that are relevant to its operations and effective for its accounting year beginning on 1 January 2019. IFRSs comprise International Financial Reporting Standards (“IFRS”); International Accounting Standards (“IAS”); and Interpretations. The adoption of these new and revised IFRSs did not result in significant changes to the Group’s accounting policies, presentation of the Group’s financial statements and amounts reported for the current year and prior years except as stated below.

IFRS 16 “Leases”

On adoption of IFRS 16, the Group recognised right-of-use assets and lease liabilities in relation to leases which had previously been classified as ‘operating leases’ under IAS 17 “Leases.”

IFRS 16 has been applied using the modified retrospective approach, with the cumulative effect of adopting IFRS 16 being recognised at the date of initial application of IFRS 16, being 1 January 2019. Prior periods have not been restated.

The Group has elected not to include initial direct costs in the measurement of the right-of-use asset for operating leases in existence at the date of initial application of IFRS 16, being 1 January 2019. At this date, the Group has also elected to measure the right-of-use assets at an amount equal to the lease liability adjusted for any prepaid or accrued lease payments that existed at the date of transition.

Instead of performing an impairment review on the right-of-use assets at the date of initial application, the Group has relied on its historic assessment as to whether leases were onerous immediately before the date of initial application of IFRS 16.

On transition, for leases previously accounted for as operating leases with a remaining lease term of less than 12 months and for leases of low-value assets, the Group has applied the optional exemptions to not recognise right-of-use assets but to account for the lease expense on a straight-line basis over the remaining lease term.

For those leases previously classified as finance leases, the right-of-use asset and lease liability are measured at the date of initial application at the same amounts as under IAS 17 immediately before the date of initial application.

The operating lease commitments disclosed as at 31 December 2018 were RMB2,593,226,000 while the lease liabilities recognised as at 1 January 2019 were RMB921,620,000 of which RMB38,759,000 were current lease liabilities and RMB882,861,000 were non-current lease liabilities.

The differences between the operating lease commitments discounted using the lessee's incremental borrowing rate of 4.35% to 4.90% and the total lease liabilities recognised in the consolidated statement of financial position at the date of initial application of IFRS 16 comprised the exclusion of short-term lease recognised on a straight-line basis as expenses.

The following table summarises the impact of transition to IFRS 16 on the Group's consolidated statement of financial position as at 1 January 2019:

	As originally stated 31 December 2018 <i>RMB'000</i>	IFRS 16 Adjustments	As adjusted 1 January 2019 <i>RMB'000</i>
Non-current assets			
Right-of-use assets	–	960,081	960,081
Prepaid lease payments	12,622	(12,622)	–
Current assets			
Other receivables and prepayments	151,076	(31,279)	119,797
Current liabilities			
Other payables	280,871	(5,440)	275,431
Lease liabilities	–	43,002	43,002
Obligations under finance leases – due within one year	4,243	(4,243)	–
Non-current liabilities			
Lease liabilities	–	884,601	884,601
Obligations under finance leases – due after one year	1,740	(1,740)	–

The Group has not applied the new IFRSs that have been issued but are not yet effective. The application of these new IFRSs will not have material impact on the financial statements of the Group. The Group has already commenced an assessment of the impact of these new IFRSs but is not yet in a position to state whether these new IFRSs would have a material impact on its results of operations and financial position.

3. OPERATING SEGMENT INFORMATION

The Group's operating segments are based on information prepared and reported to the chief operating decision makers ("CODM"), the board of directors of the Company, for the purposes of resource allocation and performance assessment.

The Group has three reportable segments as follows:

- retail and wholesale of branded fashion footwear ("Retail and wholesale of shoes")
- contract manufacturing of footwear ("Contract manufacturing of shoes")
- retail of toys

The Group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology and marketing strategies.

Segment profits or losses do not include interest income, investment income, share of profit/(loss) of an associate and joint ventures, finance costs, income tax expense, as well as head office and corporate expenses. Segment assets do not include interest in an associate, deferred tax assets, interests in joint ventures and other unallocated head office and corporate assets. Segment liabilities do not include deferred tax liabilities, income tax liabilities, borrowings and other unallocated head office and corporate liabilities.

Inter-segment sales are charged at prevailing market prices.

The following is an analysis of the Group's revenue and results by operating and reportable segments for the year:

	2019			2018		
	Continuing operations <i>RMB'000</i>	Discontinued operations <i>RMB'000</i>	Total <i>RMB'000</i>	Continuing operations <i>RMB'000</i>	Discontinued operations <i>RMB'000</i>	Total <i>RMB'000</i>
Segment revenue						
Retail and wholesale of shoes						
– external sales	1,625,685	–	1,625,685	2,048,973	–	2,048,973
Contract manufacturing of shoes						
– external sales	211,226	–	211,226	229,104	–	229,104
– inter-segment sales	112	–	112	12,762	–	12,762
Retail of toys						
– external sales	98,627	221,991	320,618	99,120	546,462	645,582
Segment revenue	1,935,650	221,991	2,157,641	2,389,959	546,462	2,936,421
Eliminations	(112)	–	(112)	(12,762)	–	(12,762)
Group revenue	<u>1,935,538</u>	<u>221,991</u>	<u>2,157,529</u>	<u>2,377,197</u>	<u>546,462</u>	<u>2,923,659</u>

	2019			2018		
	Continuing operations	Discontinued operations	Total	Continuing operations	Discontinued operations	Total
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Segment results						
Retail and wholesale of shoes	<u>89,636</u>	<u>–</u>	<u>89,636</u>	<u>43,795</u>	<u>–</u>	<u>43,795</u>
Contract manufacturing of shoes	<u>(20,699)</u>	<u>–</u>	<u>(20,699)</u>	<u>(30,373)</u>	<u>–</u>	<u>(30,373)</u>
Retail of toys	<u>(19,608)</u>	<u>(26,060)</u>	<u>(45,668)</u>	<u>(14,087)</u>	<u>22,105</u>	<u>8,018</u>
Less: Impairments of goodwill	<u>–</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>(154,318)</u>	<u>(154,318)</u>
Written off of property, plant and equipment	<u>(12,446)</u>	<u>–</u>	<u>(12,446)</u>	<u>–</u>	<u>–</u>	<u>–</u>
Impairment on long-term deposits	<u>(11,200)</u>	<u>–</u>	<u>(11,200)</u>	<u>–</u>	<u>–</u>	<u>–</u>
Impairment on right-of-use assets	<u>(4,804)</u>	<u>–</u>	<u>(4,804)</u>	<u>–</u>	<u>–</u>	<u>–</u>
Impairment on property, plant and equipment	<u>(53,247)</u>	<u>–</u>	<u>(53,247)</u>	<u>–</u>	<u>(6,277)</u>	<u>(6,277)</u>
Impairments of other intangible assets	<u>(32,689)</u>	<u>–</u>	<u>(32,689)</u>	<u>–</u>	<u>(185,523)</u>	<u>(185,523)</u>
	<u>(133,994)</u>	<u>(26,060)</u>	<u>(160,054)</u>	<u>(14,087)</u>	<u>(324,013)</u>	<u>(338,100)</u>
	<u>(65,057)</u>	<u>(26,060)</u>	<u>(91,117)</u>	<u>(665)</u>	<u>(324,013)</u>	<u>(324,678)</u>
Loss on disposal of subsidiaries	<u>–</u>	<u>(62,154)</u>	<u>(62,154)</u>	<u>–</u>	<u>–</u>	<u>–</u>
Gain from disposal of held for sale assets	<u>–</u>	<u>–</u>	<u>–</u>	<u>23,626</u>	<u>–</u>	<u>23,626</u>
Impairment of an associate	<u>–</u>	<u>–</u>	<u>–</u>	<u>(16,662)</u>	<u>–</u>	<u>(16,662)</u>
Impairment of joint ventures	<u>(6,741)</u>	<u>–</u>	<u>(6,741)</u>	<u>–</u>	<u>–</u>	<u>–</u>
Finance costs	<u>(19,573)</u>	<u>(21,140)</u>	<u>(40,713)</u>	<u>(51,768)</u>	<u>(2,978)</u>	<u>(54,746)</u>
Share of profit/(loss) of associate	<u>1,187</u>	<u>–</u>	<u>1,187</u>	<u>(3,088)</u>	<u>–</u>	<u>(3,088)</u>
Share of loss of joint ventures	<u>(3,655)</u>	<u>–</u>	<u>(3,655)</u>	<u>(2,439)</u>	<u>–</u>	<u>(2,439)</u>
Loss before income tax	<u>(93,839)</u>	<u>(109,354)</u>	<u>(203,193)</u>	<u>(50,996)</u>	<u>(326,991)</u>	<u>(377,987)</u>
Income tax expense	<u>(114,709)</u>	<u>7,195</u>	<u>(107,514)</u>	<u>(42,360)</u>	<u>36,093</u>	<u>(6,267)</u>
Net loss for the year	<u>(208,548)</u>	<u>(102,159)</u>	<u>(310,707)</u>	<u>(93,356)</u>	<u>(290,898)</u>	<u>(384,254)</u>

The following is an analysis of the Group's assets and liabilities by operating and reportable segments for the year:

	2019	2018
	<i>RMB'000</i>	<i>RMB'000</i>
Segment assets		
Retail and wholesale of shoes	1,770,481	1,880,784
Contract manufacturing of shoes	122,023	440,622
Retail of toys	79,614	987,581
	<hr/>	<hr/>
Total segment assets	1,972,118	3,308,987
Eliminations	(309,607)	(845,922)
Unallocated	151,870	136,683
	<hr/>	<hr/>
Total consolidated assets	1,814,381	2,599,748
	<hr/> <hr/>	<hr/> <hr/>
Segment liabilities		
Retail and wholesale of shoes	210,065	262,547
Contract manufacturing of shoes	229,992	128,087
Retail of toys	285,442	917,067
	<hr/>	<hr/>
Total segment liabilities	725,499	1,307,701
Eliminations	(314,191)	(514,323)
Unallocated	6,075	131,896
	<hr/>	<hr/>
Total consolidated liabilities	417,383	925,274
	<hr/> <hr/>	<hr/> <hr/>

Other segment information

	Continuing operations			Discontinued operations	Total RMB'000
	Retail and wholesale of shoes RMB'000	Contract manufacturing of shoes RMB'000	Retail of toys RMB'000	Retail of toys RMB'000	
For the year ended 31 December 2019					
Depreciation of property, plant and equipment	61,909	1,113	7,045	10,505	80,572
Depreciation of right-of-use assets	20,880	8,122	20,510	16,743	66,255
Amortisation of intangible assets	1,594	–	1,944	4,213	7,750
Provision/(Reversal) for inventory obsolescence	(21,998)	309	–	18,469	(3,220)
Reversal of impairment provision in respect of trade receivables	(13,445)	–	–	–	(13,445)
Impairment loss recognised in respect of long-term deposits	–	–	11,200	–	11,200
Impairment loss recognised in respect of right-of-use assets	–	–	4,804	–	4,804
Impairment loss recognised in respect of property, plant and equipment	–	–	53,247	–	53,247
Impairment loss recognised in respect of other intangible assets	–	–	32,689	–	32,689
Written off of property, plant and equipment	–	–	12,446	–	12,446
Interest income on bank deposits	(4,462)	(63)	(30)	–	(4,555)
Interest income on other financial assets	(2,750)	–	–	–	(2,750)

	Continuing operations			Discontinued operations	Total RMB'000
	Retail and wholesale of shoes RMB'000	Contract manufacturing of shoes RMB'000	Retail of toys RMB'000	Retail of toys RMB'000	
For the year ended 31 December 2018					
Depreciation of property, plant and equipment	19,914	1,094	11,648	12,194	44,850
Amortisation of intangible assets	2,867	–	4,547	11,176	18,590
Amortisation of prepaid lease payments	397	–	–	–	397
Provision/(Reversal) for inventory obsolescence	34,834	(940)	(17)	(7,741)	26,136
Reversal of impairment provision in respect of trade receivables	(8,784)	–	–	–	(8,784)
Purchase of property, plant and equipment	13,325	809	28,422	12,357	54,913
Purchase of intangible assets	394	–	467	2,354	3,215
Impairment loss recognised on goodwill	–	–	–	154,318	154,318
Impairment loss recognised on other intangible assets	–	–	–	185,523	185,523
Impairment loss recognised in respect of property, plant and equipment	–	–	–	6,277	6,277
Interest income on bank deposits	(4,948)	(21)	(229)	(17)	(5,215)
Interest income on other financial assets	(273)	–	–	–	(273)

Geographical information

The Group's operations are mainly located in the People's Republic of China (the "PRC") and United Kingdom of Great Britain and Northern Ireland. ("UK").

The Group's revenue from external customers, based on location of the domiciles of its group entities and information about its non-current assets by geographical location of the assets are detailed below:

	Revenue from external customers	
	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
The PRC	1,724,312	2,155,150
The United States of America	211,226	222,047
Discontinued operations	221,991	546,462
Total	<u>2,157,529</u>	<u>2,923,659</u>

	Non-current assets	
	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
The PRC	339,332	258,836
UK	–	311,755
Other countries	–	373,492
	<u>–</u>	<u>373,492</u>

Note: Non-current assets exclude deferred tax assets, financial assets at fair value through other comprehensive income and long-term deposits.

There is no single customer contributing over 10% of the total sales of the Group during both years.

4. REVENUE

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Retail and wholesale of shoes	1,625,685	2,048,973
Contract manufacturing of shoes	211,226	229,104
Retail of toys	320,618	645,582
	<u>2,157,529</u>	<u>2,923,659</u>

Representing:

Continuing operations	1,935,538	2,377,197
Discontinued operations	221,991	546,462
	<u>2,157,529</u>	<u>2,923,659</u>

Disaggregation of revenue from contracts with customers:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Geographical markets		
The PRC	1,724,312	2,155,150
UK	176,939	459,347
The United States of America	211,226	230,228
Other countries	45,052	78,934
	<u>2,157,529</u>	<u>2,923,659</u>

Major products/service

Retail and wholesale of shoes	1,625,685	2,048,973
Contract manufacturing of shoes	211,226	229,104
Retail of toys	320,618	645,582
	<u>2,157,529</u>	<u>2,923,659</u>

Timing of revenue recognition

At a point in time	<u>2,157,529</u>	<u>2,923,659</u>
--------------------	------------------	------------------

Retail and wholesale of shoes

The Group manufactures and sells self-developed brands and licensed brands footwear to the customers. Sales are recognised when control of the products has transferred, being when the products are delivered to a customer, there is no unfulfilled obligation that could affect the customer's acceptance of the products and the customer has obtained legal titles to the products.

Wholesale of shoes to customers are normally made with credit terms of 15-60 days. For new customers, deposits or cash on delivery may be required. Deposits received are recognised as a contract liability. The Group would also allow longer credit period for certain customers with long term relationship. No credit terms are granted to retail customers.

A receivable is recognised when the products are delivered to the customers as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

Contract manufacturing of shoes

The Group acts as an original equipment manufacturer ("OEM") or original design manufacturer ("ODM") for international shoes companies dealing in export. Sales are recognised when control of the products has transferred, being when the products are delivered to a customer, there is no unfulfilled obligation that could affect the customer's acceptance of the products and the customer has obtained legal titles to the products.

Wholesale of shoes to customers are normally made with credit terms of 45 days. For new customers, deposits or cash on delivery may be required. Deposits received are recognised as a contract liability.

A receivable is recognised when the products are delivered to the customers as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

Retail of toys

The Group sells toys to the customers. Sales are recognised when control of the products has transferred, being when the products are delivered to a customer, there is no unfulfilled obligation that could affect the customer's acceptance of the products and the customer has obtained legal titles to the products. No credit terms are granted to customers.

Customer loyalty programmes

Within its retail segment, the Group operates a loyalty points programme, which allows customers to accumulate points when they purchase products in the Group's retail stores. The customers are entitled to redeem the award credits as cash to be used in future sales upon the fulfilment of certain criteria as set out in the terms and conditions of the Group's customer loyalty programme.

Consideration received for the products sold within the retail segment is allocated between the products sold and the points issued based on the relative stand-alone selling prices of the products sold and the points issued. The stand-alone selling prices of the points are determined by applying the expected cost plus a margin approach. The value allocated to the points issued is deferred and recognised as a contract liability. Such contract liability is recognised as revenue when the points are redeemed or expired.

5. OTHER INCOME AND EXPENSES AND OTHER GAINS AND LOSSES

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Other income		
Government grants (<i>Note (a)</i>)	43,530	27,285
Interest income on bank deposits	4,555	5,215
Interest income on other financial assets	2,750	273
Others	8,775	6,766
	<u>59,610</u>	<u>39,539</u>
Other gains and losses		
Net foreign exchange gain/(loss)	1,142	(1,806)
Gain on deemed disposal of an associate	–	–
Reversal of impairment provision in respect of trade receivables	13,445	8,784
Impairment loss recognised in respect of property, plant and equipment	(53,247)	(6,277)
Impairment loss recognised in respect of long-term deposits	(11,200)	–
Impairment loss recognised in respect of right-of-use assets	(4,804)	–
Impairment loss recognised in respect of goodwill	–	(154,318)
Impairment loss recognised in respect of other intangible assets	(32,689)	(185,523)
Impairment loss recognised in respect of joint ventures	(6,741)	–
Impairment loss recognised in respect of associate	–	(16,662)
Fair value change on financial assets at fair value through profit or loss	–	(10,765)
Gains from disposal of held for sale assets	–	23,626
Written off of property, plant and equipment	(12,446)	–
	<u>(106,540)</u>	<u>(342,941)</u>
Total other income and expenses and other gains and losses	<u><u>(46,930)</u></u>	<u><u>(303,402)</u></u>
Representing		
Continuing operations	(48,152)	34,605
Discontinued operations	1,222	(338,007)
	<u><u>(46,930)</u></u>	<u><u>(303,402)</u></u>

Note (a): The amount mainly represented the subsidies received from the local governments in the PRC where the Group entities were located for encouragement of business development activities in the local areas.

6. INCOME TAX EXPENSES

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Current tax – PRC Enterprise Income Tax		
Provision for the year	72,757	59,896
Over-provision in prior years	<u>(8,359)</u>	<u>(193)</u>
	64,398	59,703
Current tax – PRC withholding tax	–	23,412
Current tax – Hong Kong Profit Tax		
Under-provision in prior years	2,375	–
Current tax – UK Corporation Tax		
Provision for the year	–	1,190
Over-provision in prior years	<u>–</u>	<u>(13,489)</u>
	–	(12,299)
Deferred tax	<u>40,741</u>	<u>(64,549)</u>
Income tax expenses	<u>107,514</u>	<u>6,267</u>
Representing		
Continuing operations	114,709	42,360
Discontinued operations	<u>(7,195)</u>	<u>(36,093)</u>
	<u>107,514</u>	<u>6,267</u>

7. LOSS FOR THE YEAR FROM CONTINUING OPERATIONS

Loss for the year has been arrived at after (crediting)/charging:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Depreciation of property, plant and equipment	70,067	32,656
Depreciation of right-of-use assets	49,512	–
Amortisation of prepaid lease payment	–	397
Amortisation of other intangible assets	3,538	7,414
Directors' emoluments	7,709	6,749
Auditors' remuneration	1,988	2,738
Cost of inventories sold	776,452	1,014,567
Allowance for inventories (included in cost of inventories sold)	(21,689)	33,877
Reversal of impairment provision in respect of trade receivables	(13,445)	(8,784)
Share-based payment expenses	–	1,878
Impairment on property, plant and equipment	53,247	–
Impairment on long-term deposits	11,200	–
Impairment on right-of-use assets	4,804	–
Impairment loss on other intangible asset	32,689	–
Impairment loss on joint ventures	6,741	–
Written off of property, plant and equipment	12,446	–
Employee benefits expenses		
– Salaries, bonus and allowances	454,885	510,054
– Retirement benefits scheme contributions	13,130	78,094
	<u>468,015</u>	<u>588,148</u>

8. DISCONTINUED OPERATION

	<i>Notes</i>	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Revenue	4	221,991	546,462
Cost of Sales		<u>(115,910)</u>	<u>(236,297)</u>
Gross profit		106,081	310,165
Other income and expenses and other gains and losses	5	1,222	(338,007)
Distribution and selling expenses		(105,055)	(237,637)
Administrative and general expenses		(28,308)	(58,534)
Finance costs		<u>(21,140)</u>	<u>(2,978)</u>
Loss before income tax		(47,200)	(326,991)
Income tax credit	6	<u>7,195</u>	<u>36,093</u>
Loss for the year		(40,005)	(290,898)
Loss on disposal of subsidiaries	15	<u>(62,154)</u>	–
Loss for the year from discontinued operation		<u>(102,159)</u>	<u>(290,898)</u>

9. DIVIDENDS

The directors of the Company did not recommend the payment of any dividend for the years ended 31 December 2019 and 2018.

10. LOSS PER SHARE

From continuing and discontinued operations

Basic loss per share

The calculation of basic loss per share is based on the loss for the year attributable to owners of the Company of approximately RMB314,752,000 (2018: approximately RMB387,029,000) and the weighted average number of ordinary shares (deducted shares held under the share award scheme of 15,874,000) of 2,061,126,000 (2018: 2,058,111,000) in issue during the year.

Diluted loss per share

There was no dilutive potential ordinary shares outstanding for both years. Accordingly, the diluted loss per share is same as basic loss per share for both years.

From continuing operations

Basic loss per share

The calculation of basic loss per share from continuing operations is based on the loss for the year attributable to owners of the Company from continuing operations of approximately RMB212,765,000 (2018: approximately RMB95,006,000) and the weighted average number of ordinary shares (deducted shares held under the share award scheme of 15,874,000) of 2,061,126,000 (2018: 2,058,111,000) in issue during the year.

Diluted loss per share

There was no dilutive potential ordinary shares outstanding for both years. Accordingly, the diluted loss per share is same as basic loss per share for both years.

From discontinued operations

Basic loss per share

The calculation of basic loss per share from discontinued operations is based on the loss for the year attributable to owners of the Company from discontinued operations of approximately RMB101,987,000 (2018: approximately RMB292,023,000) and the weighted average number of ordinary shares (deducted shares held under the share award scheme of 15,874,000) of 2,061,126,000 (2018: 2,058,111,000) in issue during the year.

Diluted loss per share

There was no dilutive potential ordinary shares outstanding for both years. Accordingly, the diluted loss per share is same as basic loss per share for both years.

11. PROPERTY, PLANT AND EQUIPMENT, OTHER INTANGIBLE ASSETS AND RIGHT-OF-USE ASSETS

Property, plant and equipment, other intangible assets and right-of-use assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amounts may be not recoverable. The recoverable amounts have been determined based on value in use calculations. These calculations require the use of judgements and estimates.

The Group carried out reviews of the recoverable amount of its property, plant and equipment, other intangible assets and right-of-use assets as a result of the deterioration of the markets of the Group's products. These assets are used in the Group's retail of toys segment. The reviews led to the recognition of an impairment loss of approximately RMB53,247,000 for property, plant and equipment, RMB32,689,000 for other intangible assets and RMB4,804,000 for right-of-use assets that has been recognised in profit or loss.

12. TRADE RECEIVABLES

The Group's trading terms with other customers are mainly on credit. The credit terms generally range from 15 to 60 days. Each customer has a maximum credit limit. For new customers, payment in advance is normally required. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by the directors. The Group would also allow longer credit period for certain customers with long term relationship.

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Trade receivables	295,473	323,465
Provision for loss allowance	<u>(8,533)</u>	<u>(21,978)</u>
	<u>286,940</u>	<u>301,487</u>

The aging analysis of trade receivables, based on the revenue recognition dates date, and net of allowance, is as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
0 to 60 days	202,513	234,736
61 to 180 days	49,935	37,032
181 days to 1 year	5,394	12,965
Over 1 year	<u>29,098</u>	<u>16,754</u>
	<u>286,940</u>	<u>301,487</u>

Reconciliation of loss allowance for trade receivables:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
At the beginning of year	21,978	30,762
Decrease in loss allowance for the year	<u>(13,445)</u>	<u>(8,784)</u>
At the end of year	<u>8,533</u>	<u>21,978</u>

13. TRADE AND BILLS PAYABLES

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
Trade payables	107,206	152,097
Bills payables	<u>20,000</u>	<u>–</u>
	<u>127,206</u>	<u>152,097</u>

An aging analysis of the Group's trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
0 to 90 days	88,001	125,919
91 to 180 days	13,549	21,338
181 days to 1 year	2,538	4,591
Over 1 year	<u>3,118</u>	<u>249</u>
	<u>107,206</u>	<u>152,097</u>

14. SHARE CAPITAL

	Number of shares	Amount <i>USD'000</i>
Ordinary shares of USD0.015 each		
Authorised:		
At 1 January 2018 and 31 December 2018 and 31 December 2019	<u>20,000,000,000</u>	<u>300,000</u>
Issued and fully paid:		
At 1 January 2018 and 31 December 2018 and 31 December 2019	<u>2,077,000,000</u>	<u>31,155</u>
		Amount <i>RMB'000</i>
At 1 January 2018 and 31 December 2018 and 31 December 2019		<u>209,097</u>

During the years ended 31 December 2019 and 2018, the Company did not repurchase any shares through the Stock Exchange.

15. DISPOSAL OF SUBSIDIARIES

On 9 May 2019, the Company entered into a sale and purchase agreement with Reliance Brands Limited to dispose 100% equity interest of Hamleys Global Holdings Limited (the “Disposal”) at a consideration of GBP34,293,436 (equivalent to approximately RMB293,963,000).

The Disposal was completed on 16 July 2019. Upon completion of the Disposal, Hamleys Global Holdings Limited ceased to be subsidiaries of the Company and their results, assets and liabilities and cash flows ceased to be consolidated to that of the Group since then. A loss on disposal of RMB62,154,000 was recognised upon the completion, being calculated as follows:

	<i>RMB'000</i>
Net assets disposed of:	
Property, plant and equipment	40,446
Right of use assets	772,146
Other intangible assets	641,688
Deferred tax assets	17,292
Inventories	73,854
Trade receivables	16,150
Other receivables and prepayments	20,796
Bank balances and cash	7,004
Trade payables	(39,480)
Other payables	(336,441)
Contract liabilities	2,662
Obligations under finance leases	(3,500)
Lease liabilities	(780,186)
Provisions	(532)
Bank overdrafts	(31,409)
Current tax liabilities	(650)
Deferred tax liabilities	(116,804)
	<hr/>
	283,036
Release of foreign currency translation reserve	43,565
Non-controlling interests	6,708
Direct cost to the disposal	22,808
Loss on disposal of subsidiaries	(62,154)
	<hr/>
Total consideration – satisfied by cash	<u>293,963</u>
Net cash inflow arising on disposal:	
Cash consideration received	293,963
Cash paid for direct cost	(22,808)
Cash and cash equivalents disposed of	(7,004)
	<hr/>
	<u>264,151</u>

MANAGEMENT DISCUSSION & ANALYSIS

Business Overview

In 2019, global growth recorded its weakest pace since the global financial crisis a decade ago. Rising trade barriers and associated uncertainty weighed on business sentiment and activity worldwide. The World Bank expected the global growth to recover to 2.5% in 2020 – up slightly from the post-crisis low of 2.4% registered in 2019 amid weakening trade and investment. Facing a complex external environment, the Chinese government has been undergoing economic and financial measures to stimulate domestic consumption which has become an important economic growth driver. This presented challenges and opportunities to the footwear industry. In response to the changing consumer behaviour and market trends, the Company has adopted a business diversification strategy to mitigate adverse effects while leveraging its brand and resource advantage to capture growth opportunities.

E-commerce has become an important growth accelerator for the economy. According to a study conducted by Shopify Plus, worldwide revenue for the e-commerce fashion industry is expected to rise to US\$712.9 billion by 2022. In China, the online retail sales of physical goods in the first eleven months of 2019 grew by 19.7% year-on-year, accounting for approximately 20% of the total retail sales of consumer goods. While China's 855 million digital consumers represent one of the biggest prizes for both global and domestic marketer, an increasingly crowded marketplace has led to fierce competition between brands. The rising sophistication of Chinese consumers is also requiring a digitally-fuelled strategy to capture the next wave of market growth. This may include a digitally-powered physical retail innovation to tap into omnichannel behaviour; monetizing social attention and engaging with consumers through direct-to-consumer channels; identifying the next pocket of customer growth in the lower-tier cities; fine-tuning the levers of consumer influence, the KOLs; and the use of data-enabled pricing, sales events, and promotions.

At the same time, the footwear market in China is seeing a shifting trend toward athleisure and sneakers which continue to grab higher consumers' attention than other categories. According to a recent research, the global athleisure market size was valued at US\$155.2 billion in 2018 and is expected to reach US\$257.1 billion by 2026, registering a CAGR of 6.7% from 2019 to 2026. While all segments within the footwear market are growing by more than 10% between 2018 and 2023, the athletic footwear segment shows the highest growth potential and is expected to increase by 46%, reaching US\$89 billion in 2023, according to another study. In China, revenue in this segment is expected to amount to US\$10.6 billion in 2020, and become the world's second-largest market after the United States, growing at a CAGR of 10% between 2020 and 2023. With streetwear and athleisure are steadily on the rise in China, many are putting their money towards one prized fashion accessory in particular: the sneaker. The 400

million Chinese millennials are set to constitute up to 69% of this market segment by 2021. Despite the current size and increasing importance of China's sports footwear and apparel retail market, China still lags behind other major developed economies in per capita annual consumption. The segment continues to show very promising potential.

Tapping into the Market

The Company strategically identified athleisure as a rising market trend early, and has been directing increased resources to tap into the promising market opportunity. Following years of high-speed growth, the high-tier footwear market in China has become mature and crowded with industry players. In view of the keen competition, the Company has adopted a development strategy that aims at lower-tier markets which have been growing at a considerable speed. Over the years, the Company has successfully established a sturdy reputation for quality products with innovative design. While the sophisticated consumers are becoming more concerned in cost-performance, the Company has adopted the strategy by shifting the focus to consumers with a more modest background but still has ample consumption power by offering products with an affordable and attractive price tag.

These measures were part of the swift response to the fast-changing market leveraging the Company's robust brand and national retail coverage advantage. The Company has successfully dodged substantial loss to the business amongst the complex macro environment. The nurturing of the growing consumer base will also empower the Company to generate high profits again once the consumer market has recovered from the economic slowdown.

The Company continues to foster its industry leadership with a sophisticated and fashionable brand image. The longstanding reputation as a leading international integrated retailer and manufacturer of mid to high-end women's footwear in China is a valuable asset that lays a solid foundation for sustainable growth. It allows the Company to retain a trustworthy brand value among consumers in spite of adverse market conditions. The Company will continue to bring innovative footwear design to the market, keep up with trends and offer an edgy, fresh portfolio.

Re-centering Our Business to Reinforce Market Visibility

The Company has established market leadership in the women's footwear industry in China, contributed by the immense effort spent since its establishment. It has always been the Company's major business, the most valuable asset that led to our success. As part of the refocusing strategy, the Company decided to seek disposal of its toys business (Hamleys Global Holdings Limited) in late 2018, and the disposal has been completed as indicated in the announcement dated 16 July 2019.

Following the disposal, the resources invested by the Company in the Hamleys business has been released. The Company is a well-established and reputable retailer in the market, and it has re-focused on its self-developed brands, namely "C.banner", "EBLAN", "sundance", "MIO", "BADGLEY MISCHKA" and "natursun". The Company is now standing in a stronger position to direct the resources

in strengthening its core business of manufacturing and selling mid-to-premium women's footwear. It demonstrated the Company's unassailable and long-term commitment to its core business, as well as reassuring its leading position in the market. The disposal will also enable us to deploy the resources necessary for enhancing our role as OEM or ODM manufacturer for international shoe companies.

The Company intends to continue to operate the Hamleys stores that had opened in the PRC on a franchise basis, as agreed between the Company and the purchaser of the Hamleys business. After the disposal, the footwear business generated a revenue of RMB1,836.9 million, representing 85.1% of the Company's total revenue (including continuing operations and discontinued operations) during the year ended 31 December 2019, whilst the revenue on retail of toys contributed only 14.9% (RMB320.6 million) of the total revenue. The footwear business has again comprised the major contributor to the Company's principal business.

As part of our business strategies, the Company will continue to optimise and expand its extensive shoes retail network with an effort of expanding e-commerce sales channels and realising growth through the seamless sales system. Increased operating capital will also allow the Company to allocate more resources in diverse sales and joint promotions to stimulate inventory turnover and boost sales revenue.

In the year under review, the Group recorded a net reduction of 203 proprietary shoes retail outlets and 48 third-party shoe retail outlets respectively. As at 31 December 2019, the Group operated a network of 1,214 proprietary retail outlets and 245 third-party retail outlets across China, maintaining a strong presence in 31 provinces, municipalities and autonomous regions. In response to the changing consumption mode and habit, the Group further optimised its retail networks comprising both online and offline stores. We strategically cooperated with retailers such as department stores, shopping malls and outlets of varying scale to increase market presence and coverage, and strived to enhance same store sales growth of each offline store whilst actively promoting online sales.

The following table shows the Group's geographic distribution of shoes outlets:

Distribution Regions	C.banner		EBLAN		Sundance	MIO		Badgley	Natursun	Licensed	Total
	Proprietary	Third-party	Proprietary	Third-party	Proprietary	Proprietary	Third-party	Mischka	Proprietary	Brands	
	outlets	outlets	outlets	outlets	outlets	outlets	outlets	Proprietary	Proprietary	Proprietary	
Northeast	93	20	45	5	4	16	10	-	2	2	197
Beijing	39	11	16	1	5	2	1	1	6	-	82
Tianjin	70	65	24	-	-	9	-	-	6	1	175
Northwest	68	49	28	5	-	-	32	1	5	-	188
Central China	30	8	2	-	1	5	-	1	-	-	47
Eastern China	152	22	61	1	9	43	1	2	33	1	325
Zhejiang	71	-	12	-	2	6	-	-	7	-	98
Shanghai	54	-	12	-	-	7	-	2	16	1	92
Southwest	85	2	20	1	-	12	5	1	-	-	126
Southern China	92	6	10	-	-	14	-	1	4	2	129
Total	<u>754</u>	<u>183</u>	<u>230</u>	<u>13</u>	<u>21</u>	<u>114</u>	<u>49</u>	<u>9</u>	<u>79</u>	<u>7</u>	<u>1,459</u>

Note:

- (1) Northeast region includes Jilin province, Liaoning province and Heilongjiang province;
- (2) Beijing region includes Beijing, Inner Mongolia Autonomous Region, Zhangjiakou city and Qinhuangdao city in Hebei province;
- (3) Tianjin region includes Tianjin, Shandong province and Hebei province (except Zhangjiakou city and Qinhuangdao city);
- (4) Northwest region includes Shanxi province, Shaanxi province, Qinghai province, Gansu province, Henan province, Xinjiang Autonomous Region and Ningxia Autonomous Region;
- (5) Central China region includes Hunan province and Hubei province;
- (6) Eastern China region includes Jiangsu province (except Wuxi city and Suzhou city), Anhui province and Jiangxi province;
- (7) Zhejiang region includes Zhejiang province and Wuxi city and Suzhou city in Jiangsu province;
- (8) Shanghai region includes Shanghai;
- (9) Southwest region includes Sichuan province, Guizhou province, Yunnan province, Chongqing city and Tibet Autonomous Region; and
- (10) Southern China region includes Guangdong province, Hainan province, Guangxi Autonomous Region and Fujian province.

Enhancing E-commerce Presence to Drive O2O Business Development

Driven by digitalization, the development of the omnichannel and new customer requirements, trade, and retail have undergone profound changes in recent years. Using online resources to reach more consumers while providing a comprehensive offline experience will allow the Company to stand out from the competition in the industry.

We adopt a forward-thinking approach to engage our customers and to integrate products into the overall customer experience—which includes not only shopping but learning about a product, using it and recommending it. With big data, multi-dimensional digital marketing can help increase the monetization rate of advertisements as well as the conversion rate of the online and offline merchants with the platforms. These will enable the Company to identify trends and continue to create products that speak to particular groups of consumers. Led by experienced management team, we are able to take advantage of retailing's new realities, and making those operations more efficient in the process. We will use real, comprehensive and timely understanding of consumers to optimise research and development, new design and the supply chains by adapting to shorter cycles while engaging with consumers directly in the product development process.

In the year under review, the Company continued to deploy resources in implementing creative online marketing strategies that is engaging and enhancing the overall consumption experience. The Company's official WeChat account, for example, is an effective and matured platform through which we speak to our customers directly with informative and interesting marketing messages such as the latest fashion trend, new product launch, and brand promotion feeds. The Company's online flagship stores on various popular E-commerce platforms are also generating a steady income for the Company.

The Company's extensive geographical network of retail outlets, comprising self-developed and licensed brand stores spreading across China's first, second and third-tier cities, give us a robust reach to customers offline. Integrated into the omnichannel, store renovations, VIP shopping schemes, sales promotions, outdoor advertisements, as well as product catalogues and brochures were among the tools to increase brand visibility, maintain consumer loyalty, and more importantly, enhance the shopping experience in the offline context.

Apart from optimizing the Company's online and offline retail channels, the Company also seeks out strategic cooperation opportunities with third party retailers in order to maximise its market share and presence.

All these new developments continue to shape the brand's DNA in innovation and resilience and reinforcing its core competitiveness. These will also enable our continued adjustment of the product portfolio in accordance with the changing market trends, and empower us to strive and excel amid challenge.

FINANCIAL REVIEW

For the year ended 31 December 2019, the Group's total revenue decreased by 26.2% to RMB2,157.5 million, compared to the same period of last year. Gross profit from continuing operations decreased by 14.9% to RMB1,159.1 million. (Loss)/profit for the year from continuing operations recorded a loss of RMB208.5 million, compared to a loss of RMB93.4 million in the same period of last year.

Revenue

For the year ended 31 December 2019, the Group's total revenue decreased by 26.2% to RMB2,157.5 million, compared to RMB2,923.7 million for the same period of last year.

The Group's revenue from continuing operations decreased by 18.6% to RMB1,935.5 million as compared to the same period of last year.

The Group's revenue mix comprises income from retail and wholesale of shoes ("Retail and Wholesale"), contract manufacturing of shoes ("Contract Manufacturing") and retail of toys. For the year ended 31 December 2019, revenue from retail of toys amounted to RMB320.6 million. The revenue distribution of Retail and Wholesale, Contract Manufacturing and retail of toys is set out as follows:

	For the year ended 31 December				
	2019		2018		% Growth
	RMB ('000)	% of Total Revenue	RMB ('000)	% of Total Revenue	
Retail and Wholesale	1,625,685	75.3	2,048,973	70.1	-20.7
Contract Manufacturing	211,226	9.8	229,104	7.8	-7.8
Retail of Toys	320,618	14.9	645,582	22.1	-50.3
Total	<u>2,157,529</u>	<u>100</u>	<u>2,923,659</u>	<u>100</u>	<u>-26.2</u>

The decrease in Retail and Wholesale is mainly attributable to the decrease in same store sales of shoes as compared with last year and the closure of inefficient shoes outlets; the decrease in Contract Manufacturing is mainly attributable to the reorganisation of the Group's OEM production lines; the decrease in retail of toys is mainly due to the disposal of the overseas business of Hamleys in July 2019.

Profitability

For the year ended 31 December 2019, the gross profit from continuing operations decreased by 14.9% to RMB1,159.1 million, the gross profit margin was 59.9%, an increase of 2.6 percentage points from 57.3% in last year.

For the year ended 31 December 2019, distribution and selling expenses from continuing operations reached RMB1,031.7 million, a decrease of 19.6%, compared to expenses of RMB1,283.1 million last year. Distribution and selling expenses from continuing operations accounted for 53.3% of revenue from continuing operations, compared to 54.0% in last year.

For the year ended 31 December 2019, administrative and general expenses from continuing operations amounted to RMB151.1 million, a increase of RMB43.2 million compared to the same period of last year. Administrative and general expenses accounted for 7.8% of revenue from continuing operations, compared to 4.5% in last year.

For the year ended 31 December 2019, the Group's other income and expenses and other gains and losses from continuing operations recorded a net loss of RMB48.2 million as compared to a net profit of RMB34.6 million last year. Other income and expenses and other gains and losses mainly included impairment of property, plant and equipment and other intangible assets, government subsidies, interest income on bank deposits and net foreign exchange gain. The decrease was mainly attributable to the impairment of property, plant and equipment and other intangible assets.

For the year ended 31 December 2019, the Group recorded finance costs of RMB19.6 million, compared to RMB51.8 million last year. The decrease was mainly attributable to the decrease in bank borrowings.

For the year ended 31 December 2019, the Group's income tax expense from continuing operations increased by RMB72.3 million to RMB114.7 million, compared to an expense of RMB42.4 million last year. The increase was mostly attributable to the charge-back of deferred tax.

For the year ended 31 December 2019, the Group recorded loss attributable to owners of the Company of RMB212.8 million from continuing operations, as compared to approximately RMB95.0 million recorded in 2018.

Liquidity, Financial Resources and Capital Structure

During the year, the Group adopted prudent treasury policies in managing cash resources and bank borrowings. As at 31 December 2019, the Group had cash and cash equivalents of RMB421.1 million (2018: RMB314.2 million). The total bank borrowings of the Group as at 31 December 2019 were RMB0 (2018: RMB303.2 million).

According to the Group's current level of cash balances, working resources and banking facilities, the Board is confident that the Group has sufficient resources to meet its future business expansion.

Gearing ratio

The Group's gearing ratio, computed by dividing total loans and borrowings by total assets, was 0.0% as at 31 December 2019 compared with 11.7% as at 31 December 2018.

Capital structure

The Group's operations were financed mainly by shareholder's equity, bank facilities available to the Group and internal resources. The Group will continue to adopt its treasury policy of placing its cash and cash equivalent as interest bearing deposits. The Group's loans and cash and cash equivalents were mainly denominated in Renminbi, Hong Kong dollars, GBP and U.S. dollars. As of 31 December 2019, the Group had no bank borrowings denominated in foreign currency.

Pledge of Asset

As of 31 December 2019, the Group had no pledge of asset.

Contingent Liabilities

The Group did not have any substantial or contingent liabilities as of 31 December 2019.

Foreign Exchange Risk Management

The Group's sales are mainly denominated in RMB, while its Contract Manufacturing is mainly denominated in USD and its retail of toys is mainly denominated in GBP. The Contract Manufacturing accounted for 9.8% of total revenue, while the retail of toys accounted for 14.9% of total revenue. Nevertheless, the Board will keep monitoring the impact of the exchange rate on our business closely and take appropriate measures to mitigate the impact where necessary.

For the year ended 31 December 2019, the Group recorded a RMB1.1 million gain from currency exchange, compared to a RMB1.8 million loss last year. The Group did not hold any derivative instruments for hedging against foreign exchange risk.

Human Resources

As of 31 December 2019, the Group had 7,459 employees (31 December 2018: 9,268 employees). The Group provides its employees with competitive remuneration packages including mandatory pension funds, insurance and medical benefits. In addition, the Group pays discretionary bonuses to qualified employees according to the business performance and their individual work performance.

Dividend

The Directors do not recommend the payment of final dividend for the year ended 31 December 2019 (2018: nil).

Events After the Reporting Period

After the outbreak of novel coronavirus in mainland China, the Chinese government decisively adopted joint prevention, control and isolation measures. The suspension of business and work and shutdowns in multiple cities across China has had a huge impact on production and the daily lives and consumption of citizens. Thanks to the joint efforts of the government and the people, the epidemic in the Mainland was brought under control in early March. Companies began to resume business with social activities gradually returning to normal, and the stores of the Group also resumed full operation. However, the epidemic began to spread worldwide at the same time. Affected by the epidemic, some customers canceled their orders in the Group's factory in Dongguan City, Guangdong. The overall business outlook of the Group for 2020 is put to the test.

As at the date of this announcement, the Group has been working to assess the financial impact of the epidemic on the 2020 consolidated financial statements. The Group will continue to pay close attention to the epidemic situation and related developments and take timely measures to reduce the impact on the Group's operations.

In addition, on 20 January 2020, the Company completed the acquisition of 28% equity interest in Mega Brilliant International Limited ("Mega Brilliant") from the sellers at total consideration of approximately RMB59.7 million, after which the Company indirectly holds 79% of the issued share capital of Mega Brilliant.

Outlook

Looking ahead to 2020, the global economy is still facing various uncertain factors. The signing of the first phase of a trade agreement between China and the United States is giving ease to the trade conflict, but the world's economy lacks a strong driving force to grow. At home in China, the economy is undergoing a structural transformation that will bring along both change and opportunity.

Since its inception, the footwear business has always been the Company's core business and strength. This gives us a robust advantage to minimise business risks with our strategy of refocusing on its footwear operation and latching onto new growth engines, aiming at generating new values from existing resources.

Over the years, the Company has established an image of premium product. Our ability to deliver exceptional consumption experience through a comprehensive and complementary online and offline retail network is a core strength for it to course through the challenging market environment. We will leverage the online-offline synergy to maximise the potentials of its online business and direct online traffic to offline stores, meanwhile converting offline shoppers into online buying force, in order to accelerate growth and boost sales.

Marketing efforts will also be devoted to both online and offline communication channels to enhance brand visibility and awareness. We will employ a robust in-store display strategy to generate a strong desire to buy, in a more consumer-centric way so that products will be set up to please consumers helping them make purchasing decisions quickly. A more personalised consumption experience to consumers will help maintain customer loyalty.

Today the fashion and footwear industries have become more data-driven than ever. We are partnering with Aliyun of Alibaba Group in revamping an all-new IT system that will unify and centralise the data generated and collected across different departments and functions. This system, expected to launch soon, is redesigned to comprise eight major centres and built with Aliyun's most advanced technology architecture. It signifies our unwavering effort in elevating the efficiency of an omnichannel operation and the strategy in keeping ourselves abreast of the latest technology advantage that further empowers the digitalization of our operation and competitiveness differentiation.

In the future, the Company will continue to build its global brand image through the implementation of various branding strategies, retail network expansion, implementation of marketing strategies, and operation efficiency enhancements to sail through adverse market conditions.

The Company's global branding strategy is diligently crafted to increase its brand popularity in both Greater China and overseas markets. It will pave the way for the Company to continue to explore new potential licensed brands and further extend our product offering. Introducing new distribution channels to achieve horizontal expansion and market share increment, as well as new partnerships and product launch, will allow the Company to maximise its market share in the industry. Further optimization of offline sales and distribution network to enhance individual store efficiency and shopping experience, as well as actively developing its online business and platforms will continue to drive the Company's sales performance.

The disposal of the Hamleys overseas business demonstrated the Company's perennial commitment in our core footwear business. Now we are refocused, and more determined than ever to withstand adverse environment and challenge and continue to foster our market leadership with market insights and extensive experience in supply chain management. The Company will continue to explore new growth drivers that can unleash our resources advantage and potential, leading us to a new page in the women's footwear industry.

CLOSURE OF THE REGISTER OF MEMBERS

In order to determine the identity of the shareholders of the Company who are entitled to attend the forthcoming annual general meeting of the Company to be held on Monday, 29 June 2020, the register of members of the Company will be closed from Tuesday, 23 June 2020 to Monday, 29 June 2020, both days inclusive, during which period no transfer of share will be registered. All transfers accompanied by the relevant share certificates and transfer forms must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong before 4:30 p.m. on Monday, 22 June 2020.

CORPORATE GOVERNANCE

The Group is committed to maintaining high standards of corporate governance to safeguard the interests of shareholders and to enhance corporate value and accountability. The Company has complied with all applicable code provisions under the Corporate Governance Code (the “CG Code”) as set out in Appendix 14 to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) for the year ended 31 December 2019. The Company will continue to review and enhance its corporate governance practices to ensure compliance with the CG Code.

AUDIT COMMITTEE

The Audit Committee had reviewed together with the Board the accounting standards and practices adopted by the Group and the unaudited consolidated financial statements for the year ended 31 December 2019 contained herein.

PUBLICATION OF UNAUDITED CONSOLIDATED FINANCIAL STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

Due to the outbreak of the COVID-19 coronavirus and the quarantine policies adopted and implemented by the PRC government, ZHONGHUI ANDA CPA Limited, the auditors of the Company (the “Auditors”), were unable to conduct field works in the PRC and the financial staff of the subsidiaries of the Group in the PRC was restricted from resuming work for smooth communication. Therefore, the auditing process for the annual results for the year ended 31 December 2019 has not been completed, and the Auditors are still in the process of finalizing the audit works for the year ended 31 December 2019 and carrying out works which are necessary for the completion of audit procedures on the Group’s financial statements for the year ended 31 December 2019, to the extent that these works are not affected by the public health measures. The Company expects that the audit work should be completed on or before the end of April 2020. An announcement relating to the audited results will be made when the auditing process is completed.

In order to keep the shareholders and the public informed of the Group’s business operation and financial position, the Board would like to provide the shareholders and the public with the unaudited consolidated financial statement of the Group for the year ended 31 December 2019 together with the audited comparative figures for the same period in 2018.

Shareholders and potential investors are reminded that the information contained in this announcement has not been fully reviewed or audited by and has not been agreed with the Auditors. The relevant financial information will be subject to changes, reclassification and adjustments resulting from, among others, further review by the Auditors and any adjustments that might be proposed by the Auditors, if any, as the audit has not yet completed. As such, the preliminary figures disclosed above are subject to change and may differ from those appear in the audited consolidated financial statements of the Group.

FURTHER ANNOUNCEMENT(S)

Following the completion of the auditing process, the Company will issue further announcement(s) in relation to the audited results for the year ended 31 December 2019 as agreed by the Auditors and the material differences (if any) as compared with the unaudited annual results contained herein. In addition, the Company will issue further announcement(s) as and when necessary if there are other material developments in the completion of the auditing process.

The financial information contained herein in respect of the annual results of the Group for the year ended 31 December 2019 have not been audited and have not been agreed with the Auditors, and are subject to possible adjustments. Shareholders and potential investors of the Company are advised to exercise caution when dealing in the securities of the Company.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding Directors’ securities transactions. Having made specific enquiries of all the Directors, each of the Directors has confirmed that he has complied with the required standards as set out in the Model Code during the year ended 31 December 2019.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year ended 31 December 2019, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company’s listed securities.

PUBLICATION OF THE UNAUDITED CONSOLIDATED ANNUAL RESULTS ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This unaudited annual results announcement is published on the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.cbanner.com.cn.

By order of the Board
C.banner International Holdings Limited
Chen Yixi
Chairman

Hong Kong, 27 March 2020

As at the date of this announcement, the executive Directors of the Company are Mr. CHEN Yixi, Mr. HUO Li, Mr. YUAN Zhenhua, Mr. WAN Xianghua and Mr. WU Weiming; the non-executive Director is Mr. MIAO Bingwen; and the independent non-executive Directors are Mr. KWONG Wai Sun Wilson, Mr. LI Xindan and Mr. ZHENG Hongliang.